



FOR IMMEDIATE RELEASE

January 9, 2019

Contact: Amanda Deiratani

Email: amanda.deiratani@johnflatleyco.com

Phone: 781-380-7731

Address: 45 Dan Rd, Suite 320, Canton, MA 02021

2018 Winners Announced 7th Annual Flatley Challenge | Tech Startup Competition

January 9, 2019 – The John Flatley Company is pleased to acknowledge the winners of the [2018 Flatley Challenge](#). Both companies will be awarded a \$10,000 prize as well as up to 5,000 SF of office and/or lab space at the Nashua Technology Park (NTP) @ Gateway Hills, right off Exit 1 in Nashua, NH.

The 7th Annual Flatley Challenge Awards Ceremony will be held at the Nashua Technology Park in the NTP Conference Center on Wednesday, February 20th at 2:00 pm, including speaker Nashua Mayor Jim Donchess.

Please visit our website for more information at www.gateway-hills.com/flatley-challenge.

Follow Flatley Challenge news on [Facebook](#) , [Linkedin](#) and [Instagram](#)

Taking 1st place in the **MedTech** category is [TendoNova](#), developing a suite of specialized tools, including its Ocelot™ system, which is a hand-held device with single-use disposable component. Supported by data feedback and analytics, the Ocelot system promises improved clinical outcomes, decreased cost of care, and improved patient and physician experience. TendoNova seeks to provide clinicians with modalities that are customizable to individual patient needs without the overwhelming expense of hospital-based procedures and enables minimally invasive orthopedic procedures that can be performed under ultrasound guidance in the physician's office.

"TendoNova is honored to win the 2018 Flatley Challenge award. With this, and other recently-received recognition, we are pleased that our work has been endorsed within the New England healthcare technology community. From the start of our company and its technology in Atlanta, we are excited to expand our footprint to include New Hampshire – and Nashua is an excellent place to locate. The quality of the facilities at NTP and the geographic location are ideal for a start-up company like ours. The award, along with first place in the TechOut competition, and as a laureate for Start in France in 2018, confirms the importance of TendoNova's work. We are committed to enhance the treatment of chronic tendon pain with an improved and low-cost method and we'll now be able to be more effective here in New Hampshire." - Roy Wallen, CEO

Taking 1st place in the **HiTech** category is [XoGo](#), a hardware device with connected software that allows you to utilize and connect to any and all devices for people with disabilities, the aging, and everyone who wants to maximize the functions of their devices. Xogo was created to deliver assistive technology with ultimate functionality at a realistic price. To ensure that this platform can continue working with evolving technology, Xogo has a team of developers creating and sharing new code and opening up access to new devices. This allows people to use whatever devices they wish, and the product itself inspires community, collaboration, and creativity.

"It is an honor to be recognized as this year's HiTech winner for the 2018 Flatley Challenge. We are incredibly appreciative of the John Flatley Company for awarding us this exciting opportunity and are looking forward to working to help bring universally accessible technology to the people of New Hampshire and beyond!" -Ray Abel, CEO

In addition, the John Flatley Company is assisting two Runner-Ups each with one year free in our Flatley Innovation Center.

The 1st Runner-Up in our **MedTech** category is [BioIntelligence Technologies Inc.](#) – Instruments & software to monitor, understand, predict and optimize bioprocess performances.

“BioIntelligence Technologies’ team is thrilled to have been named the runner-up in the 2018 Flatley Challenge. Our team designs and commercializes intelligent instruments to improve in real-time quality control and profitability of bioprocesses such as for the production of industrial biochemicals, of biofertilizers and of new drugs. With our technologies, our clients continuously increase the uniformity of their productions, their daily profitability and their facilities throughput. Having access to office space and resources at the Nashua Flatley Innovation Center will facilitate the execution of our strategic plan. Part of it is to connect with the New Hampshire community and to commercialize in USA from the New England area. We thank the Flatley Company for this initiative and to support entrepreneurial efforts.” -Joël Sirois, President & CEO

The 1st Runner-Up in our **HiTech** category is [Blocksyte](#) - Enterprise solutions to secure and manage food supply chain.

*“Blocksyte is honored to be chosen as a runner-up in this year’s Flatley Challenge. As a startup company that operates out of the Flatley Innovation Center, we are benefiting from the entrepreneurial environment, excellent amenities, and easy access to customers and partners we have found there. We look forward to expanding our business in 2019 providing food distributors and manufacturers with an easy-to-use SaaS-based blockchain solution that radically improves their supply chain and delivers a powerful way for our customers to reduce costs, get paid faster, and future-proof their business. Being part of the Flatley community helps us achieve these goals!”
- Alan Pelz-Sharpe, CEO & Co-Founder*

For more information about Gateway Hills, please visit our website, [Gateway-Hills.com](#), like us on [Facebook](#) and follow us on [Twitter](#) and [YouTube](#).