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Sixth Annual Flatley Challenge Fetes, Funds Nashua Tenants



(L-R): Flatley Challenge Hi-Tech winner and Vibe Software CEO Mitch Marchand, New Hampshire Gov. Christopher Sununu, Flatley Co. President John Flatley and Nashua Mayor James Donchess

EASHUA, NH — A ceremony held here this past month for the sixth annual Flatley Challenge that supports promising local technology firms drew Granite State Governor Chris Sununu and Nashua Mayor James Donchess to the event at John Flatley Co.'s Nashua Technology Park. The program gives \$10,000 each to a high-technology tenant and a life sciences firm, and winners also get up to 5,000 sf of office and laboratory space in the three-building flex/office complex for a year.

Held in the NTP which is at John Flatley Co.'s Gateway Hills cluster located at Exit One off Route 3, the sixth annual initiative continued on page 71



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Nohrden Brokers \$4.4M Everett Sale

EVERETT — Continued popularity for inner suburban real estate has found its way here to 2050 Revere Beach Pkwy. where a two-building industrial/retail amalgam has brought \$4.48 million in a deal negotiated solely by Burgess Properties Inc. principal Steve Nohrden. Buyer 2050 RPB LLC, managed by Mai Luo of Weston, financed the purchase with a \$5.22 million loan from Metro Credit Union.



Steve Nohrden

Also known as 119 Revere St., 2050 Revere Beach Pkwy. comprises 70,000 sf on 1.2 acres in one of metropolitan Boston's most thickly settled communities and also home to a new resort casino under construction which is helping to strengthen nearby commercial real estate values. Urban industrial has also become increasingly prized. The seller, S&S Realty Trust, had held the property since December 1986, its principals Alfred Slauenwhite Jr. and Edward P. Swansburg.

Nohrden declined to say what the new owner's plans are for the buildings that date to 1900. ■

Flatley Challenge

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tive has Vybe Software its winner of the HiTech category whereas D&P Bioinnovations emerged tops in the BioTech category. “We are thrilled to have been selected,” relays Vybe CEO Mitch Marchand, his firm creators of DevKit, an IOS application enabling K-Grade 12 students to create fully functional mobile applications and games from an iPad or iPhone while simultaneously learning code.

Also serving as lead developer for his firm, Marchand accepted the award and observed that the recognition “is truly indicative of the validity and importance of our mission at Vybe, and we are beyond excited for what 2018 has in store.”

D&P Bioinnovations is a regenerative medicine company focused on repairing damaged organs with engineered biomaterials and stem cells, one major initiative being to develop an implantable, bioresorbable medical device that regenerates a damaged portion of the esophagus for patients suffering from problems to that organ.

Founder and CEO Derek Dashti says D&P team members “are honored and excited” to have won the BioTech segment, but more so, stressed the prizes will make a difference. “We aim to accelerate our progress and vision through the lab and office space resources at NTP that is initiated from winning this prestigious award,”



(L-R): Flatley Challenge BioTech winner and D&P Bioinnovations President Derek Dashti, New Hampshire Gov. Christopher Sununu, Flatley Co. President John Flatley and Nashua Mayor James Donchess

he says. Having been launched on the west coast, D&P has been well-received in the move to New England, Dashti reports, their acceptance evidenced in being finalists for two major regional business competitions before securing first prize at NTP.

Both leaders gave a shout-out to the business park itself and NTP’s stewards for developing the Flatley Challenge, and were also complimentary towards the 750,000-sf campus itself. “The energy of the NTP ecosystem and this generous

\$10,000 prize will be sure to catalyze our growth,” says Marchand, further relaying that “to recognize the future for Vybe in the same innovation light that we do is a true testament to the vision of the Flatley Company, and we look forward to capitalizing on this opportunity.” Dashti also explains that the space allocation “further commits our physical presence in Nashua and mission to increase the quality of life and survival of the patients we aim to treat with our novel implant technology platform.”

The Flatley Challenge was there for another tenant in EDACs, the technology category runner-up who receives free office space at John Flatley Co.’s Manchester office on Elm Street. Education Access and Support (EDACs) is a cloud-based application designed to help students manage learning accommodations and increase retention for special education students.

“EDACs is thrilled to be named the runner-up in the Flatley Challenge—and we are increasingly thrilled to be the newest tenants in the historic Atrium Building in downtown Manchester,” says company co-founder Stephanie Sisson. “We are humbled by the generosity and support of the Flatley Company,” she continues, “and so grateful to be part of your vision for bringing more startups and more innovation to New Hampshire—your faith in our continued interest further fuels our entrepreneurial spirit!”



Nashua Technology Park, Nashua NH